## Howard Systems International Honored as Top Technology Integrator by VARBusiness Magazine

Consulting and IT services provider marks fourth consecutive appearance on VARBusiness 500 list

**Stamford, Conn. – June 27, 2006 –** Howard Systems International (HSI), a privately-held IT services company providing value-added solutions to *Fortune* 1000 clients, announced today its selection to the *VARBusiness* 500 listing of top technology integrators. *VARBusiness* magazine ranked companies appearing on its annual list according to fiscal year 2005 revenue, based only on reseller-related services business. This marks the fourth consecutive year that Howard Systems has appeared on the list.

The 500 companies appearing on the list are the leading revenue producers among solution provider organizations in North America and account for \$378 billion in sales of IT services and products. Howard Systems has helped thousands of clients fulfill IT staffing and business solutions in an ever-changing marketplace. As a result, 85 percent of HSI's revenue comes from repeat customers. The company's client track record, industry best practices, proven methodologies, measurement techniques, strong consultant staff and suite of IT staffing and business solutions maximize business and quality objectives while reducing costs and saving time.

*VARBusiness* Editor Lawrence M. Walsh commented, "Companies like Howard Systems International play critical roles in providing the proper informationtechnology strategies and systems to corporations and institutions to help drive business forward."

Howard Systems' growth model includes continued focus on the company's quality assurance (QA) and process improvement division, Questcon Technologies. Questcon provides a sound risk management process that promotes QA throughout the software development life cycle, enabling clients to improve their business and software development processes.

Howard Persky, president of Howard Systems, commented, "VARBusiness' recognition of HSI validates the power of our solutions as well as our commitment to helping our customers better meet their business needs and maintain a competitive edge. As we continue to deliver the proven solutions and quality service our customers have come to expect from HSI, we are pleased with our position on VARBusiness' prestigious list of top technology integrators and proud to be recognized as a leader in our industry."

Companies named to the VARBusiness 500 were announced in the June 12

issue of the biweekly business magazine. For more information and to view the complete listing of companies, visit *VARBusiness* on the Web at <u>www.varbusiness.com</u>.

## About VARBusiness Magazine

For the past 19 years, *VARBusiness*' strategic resources have been the gateway to the Solution Provider community. *VARBusiness* provides strategic insight for technology integrators through industry-defining research, in-depth editorial, channel events and innovative Web services, enabling these IT professionals to make educated decisions for their businesses, partnerships and customers. *VARBusiness* has been the recipient of numerous industry awards for both editorial content and design. Additional information about *VARBusiness* products, events and services, is available at its Web site, <u>www.varbusiness.com</u>.

## **About Howard Systems International**

Headquartered in Stamford, Conn., Howard Systems International, Inc. (HSI) and our affiliated companies have become leaders in providing consulting and IT solutions. For 30 years, HSI has not only provided customers with a Return on Investment, but also a Return on Relationship. Our national network of offices and affiliated companies, quality methodologies, and industry best practices, enables us to focus on the integrity of our customers' software and systems, so that our customers can focus on the core business. For more information, please call (203) 324-4600 or visit us on the Web at <u>www.howardsystems.com</u>.